

BOOK



2020

**MAVIFLEX**

# EDITO

## OUR VALUES

“ **MAVIFLEX** is a story of women and men who combine their skills and give meaning to a common objective: to enable our customer's employees to improve their working conditions and for managers to save energy.

We are “intrapreneurs” and we strive, with respect for each other, to make employees grow, by offering a differentiating customer experience. ”



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Anne-Sophie PANSERI

**Managing Director  
President of the French**

**“Women's Managing Director” Network (FCE)**



## Since 1936

Victor Simon founded his company and developed the bicycle sales business in France and then on the American continent.

In 1956, the “**MANufacture VILLEurbanaise**” of bicycles becomes **Mavil** and diversifies its activity towards wire-based production, then the cable tray and finally the flexible door.

## 1966

It is the time of the **1<sup>st</sup> patent filing**: the roll-up door with PVC strips!

## 1967

**MAVIL innovates and is committed to the environment**: Bernard and Christian, Victor’s sons, create a PVC extrusion workshop using recycled bottle caps. The brothers took over the management of the family business in 1970 and set up the new factory in Côte d’Or, in Liernais.

## 1973

Mavil markets the **1<sup>st</sup> high-speed door**.

## 1974

The growth of the family business is accelerating and opening up to **international** markets.

The Mavil company markets the doors of FIL - Fermeture Industrielle Lyonnaise, created in 1983 by Mr. Thomasset. Mavil quickly positioned itself as the market leader in manual doors and established itself as a specialist in high-speed doors.

## 1994

Mavil takes over the management of **FIL**.

## 1998

A true innovation, the **flexible guides** system receives a new international patent application and revolutionizes the market.

## 1999

FIL and Mavil’s high-speed door division become a company in its own right: **Maviflex, a manufacturer of industrial high-speed doors, was born!**

A pioneer, Maviflex is constantly innovating and already holds more than 40 patents.

## 2000

Anne-Sophie Panseri and Romain Simon, Bernard’s daughter and son, take over the management of the company and accelerate its growth.

For two years more than 3 million euros are invested to construct a **new plant** based in Decines, in the heart of Lyon (France) agglomeration.

## 2005

Maviflex integrates a new subsidiary, the company **PIL** - Peinture Industrielle Lyonnaise, and hosts an ultra-modern workshop for the production of canvases. The production area increases from 7,000 m<sup>2</sup> to 10,000 m<sup>2</sup>, for a multiplied production capacity. Maviflex has 90 employees.

## 2013

Maviflex continues its international development and sees the birth of its subsidiary **Maviflex Asia**.

## 2019

With the integration of UltraTech, Maviflex diversifies and expands its range.

# Expertise and know-how



## Half a century of experience...

As a French company, Maviflex® relies on its expertise for more than 50 years and offers **tailor-made solutions** in line with the highest standards requirements of industrial environments, logistics platforms, distribution and food or pharmaceutical industries.

Maviflex® now meets all your closing needs, external or internal, through a wide range of high-speed doors, automatic or manual. Recognized for the reliability of its products, the brand was able to win the trust of its customers and partners, in particular thanks to its **innovations** and **know-how**.

## French manufacturing



Maviflex has been demonstrating its desire to maintain its production in France since the company's creation.

After being established for a while in the Côte d'Or, Maviflex has chosen to locate its headquarters in the heart of the Lyon (France) agglomeration, in Decines.

The entire production plant, administrative services and support functions are therefore maintained in the Rhône Region, to preserve the precious **"100% MADE IN FRANCE"!**



# Quality

## The quality at the heart of our approach



Beyond the quality of the products that make the reputation of Maviflex, the company is involved in a true QHSEÉ policy and is committed to quality, environment, energy and safety. Customer relationship is also at the heart of the company's business. The concerns of Maviflex, which is committed to guarantee the complete satisfaction of its customers at all times.

## Customer relationship

At the heart of Maviflex's concerns, the Quality department is attentive to all its customers and makes it a point of honour to identify and understand their problems in order to propose the most suitable solution.

## Certifications

Maviflex has been involved in a responsible and voluntary quality approach for many years. This is reflected in an omnipresent reflection of the Management of the Quality and respect for the environment.

The teams are involved on a daily basis to meet the quality requirements of the entire company's operations.

**IN 2019, Maviflex renewed its commitment to quality and holds multiple certifications:**



**Certification ISO 9001**  
Quality management



**Certification ISO 14001**  
Environmental management



**Certification ISO 50001**  
Energy performance management



**Certification MASE**  
Health and safety management at work

# "A la carte" security



Maviflex doors are entirely designed to meet the needs of each environment, including safety issues. From the **SafeLINE®**, soft bottom edge to the **SafeTIME®**, dual security solution, the various security options can be adapted to the needs and constraints of use.



**SafeLINE®**  
Light curtain  
Safety system.



**SafeCONTROL®**  
Vertical photocells  
Security system.



**SafeTOUCH®**  
Soft bottom edge  
Security system.



**SafeTIME®**  
Double security system combining detection  
system with 3 vertical photocells and control  
automatic closing time.



# Innovation



TILTING  
CONTROL-BOX

## Tilting control box

Ergonomic solution for easy access and maintenance.



FLEXIBLE  
GUIDES

## Flexible guides

Unique system of flexible guides to absorb shocks by deforming the guides, without damaging and without interrupting traffic.



HEATING  
FRAMES

## Heated frames

System integrated in the frames to ensure door operation in environments with negative temperatures.



SAFETY STRAPS

## SecuriSANGLE®

Emergency strap system on folding doors, to ensure safety in the event of wear and tear of a lifting strap.



TRIPLE  
INSULATION

## Triple Insulated curtain

Multi-layer curtain for thermal and acoustic requirements.



MAVIFLEX  
DRIVE

## MaviDRIVE®

Belt drive system for reliability, simple maintenance, flexibility and quiet operation, high efficiency, energy saving.



PATENT

## A true pioneer, MAVIFLEX now has more than 40 patents!

With more than 50 years of experience, always close to its customers, Maviflex has always invested in order to offer a complete range of products in line with market needs and expectations of its users. Specialist in flexible, high-speed and manual doors, Maviflex has established itself as a key player in confidence thanks in particular to these numerous innovations and its policy of continuous improvement, through an extensive Research and Development work.



# Connected high-speed door



## Maviflex opens the doors to connectivity for you!

The **MAVIROLL CONNECT®** has been entirely designed to offer a unique user experience, with efficiency and fast maintenance.

Ergonomic and intuitive, the connected platform offers a personalized and real-time follow-up in order to set up predictive actions or schedule a remote maintenance.

# A whole range adapted to all types of environment

**1** MAVIMAX®

**2** MAVIPASS®

**3** MAVIONE®  
Mavision® option

**4** MAVIROLL®  
Triple insulated

**5** MAVICOLD®

**6** MAVICLEAN®

**7** MAVIROLL®  
Emergency exit

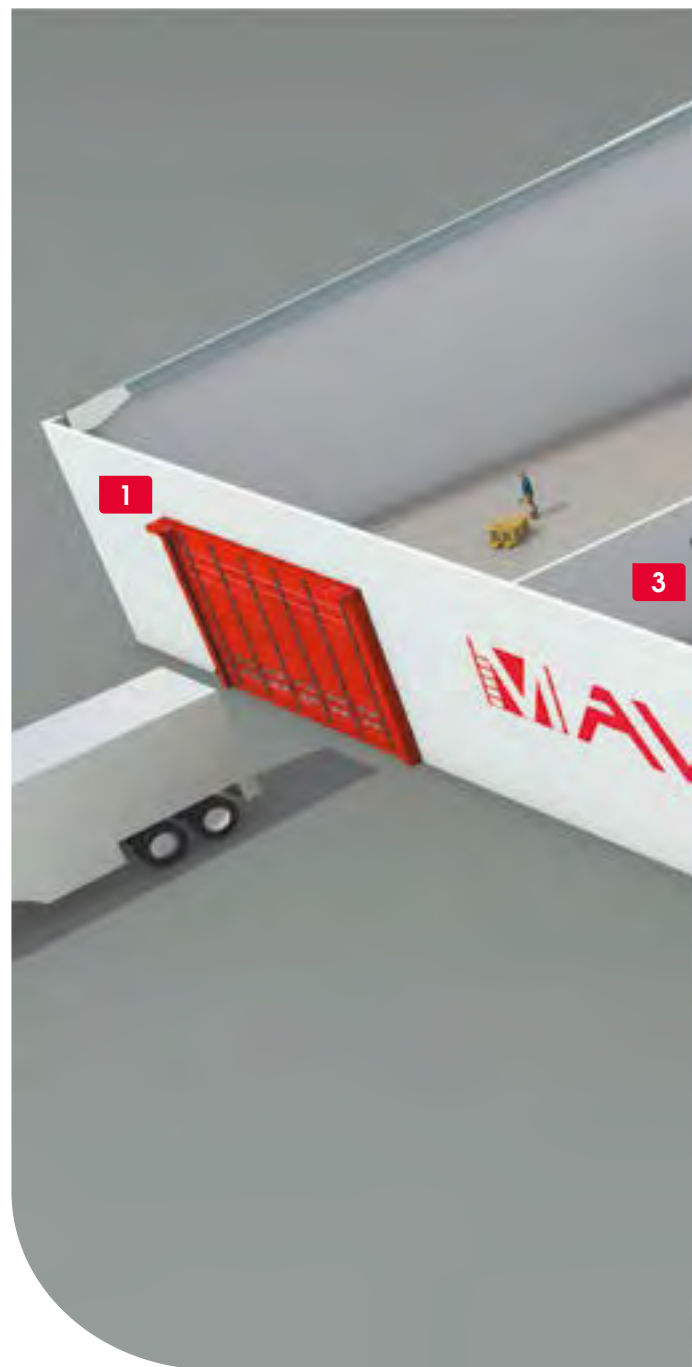
**8** MAVIPASS®

**9** ROLLATEX®

**10** MAVISOUPLE®

**11** MAVITOILE®

**12** ISOPASS®





# A tailor-made offer

## HIGH SPEED DOORS

Roll-up doors



**MAVIONE®**,  
the right door for interior environments.



**MAVICLEAN®**,  
the door for clean rooms.

Fold-up doors



**MAVIMAX®**,  
the door in XXL format.



**MAVIPASS®**,  
the door dedicated to outside environments.



**MAVIROLL CONNECT®**,  
the connected door dedicated  
to interior environments.



**MAVICOLD®**,  
the right door for all cold environments.

## MANUAL DOORS

Maviflex,  
it is also a range of manual doors.

**MAVITOILE®**, the flexible partition to isolate or delimit  
the activity areas.

**ISOPASS®**, the flexible door with wings for interior  
environments.

**PASSPORT®**, the flexible door with adapted straps  
to all interior environments, entirely evolutionary.

**MAVICLIP®**, the flexible strip door for every interior  
environments, easy to install thanks to the clip system.

**MAVISOUPLE®**, the flexible door with adapted straps  
to all interior environments, premounted and ready  
to use.

**FLASHKIT®**, the screen dedicated to workshop safety  
of welding.

# Training sessions

A privileged partner for professionals, Maviflex has designed training programs to meet the qualification needs of all participants in the closing market.

Maviflex offers various workshops, technical or commercial, combining methodology and animation approved by experts in the high-speed door market.

As an **approved training centre**, our programs can be integrated into a training plan or used as part of the IRT (Individual Right of Training) and supported by a funding organization.

These trainings are given individually or collectively, as desired, and are aimed to all audiences, beginners or advanced, with programs adaptable to all levels.

The program and duration of the training are tailor-made in line with the needs of the participants, based on their experience and their skills, to adapt to each specific request.

**WE ARE COMMITTED  
TO SHARING  
OUR KNOWLEDGE WITH YOU!**

## TECHNICAL TRAINING COURSES

are provided by experts, in order to benefit from more than 20 years of experience in the field of closing market, to move from theory to practice.

## SALES TRAINING COURSES

are provided by professionals in our sector, in order to share their experiences, transmit their knowledge of the market and arguments adapted to each Maviflex product.

At the end of each training session, the program includes a validation step of professional experience and training objectives.



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# THEY TRUST US





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